Let's Talk

Conversations that make a difference

The toughest conversations are the most important ones. Everyone wants a longer life, but no one wants to grow old.

November is Long-Term Care Awareness Month!

AT LEAST

of people over 65 will require some form of long term care services and support during their lives.¹

Join the Savvy Women Financial Fitness Series, featuring Amie Stone for an informative learning session.

The game plan

A checklist for your game plan

- Do some research
- Develop a few talking points
- Share your reasoning for the conversation
- Schedule a time to speak with your loved one

MYTH

Health insurance and disability insurance are good substitutes for LTCL

FACT



were designed to cover long term care.



- Gather important records or bring a list of information. needed
- Be open to all opinions, there is no right or wrong
- □ Share your concerns about the future
- Tailor the conversation to your loved one's. personality

November 2nd, 2018

Marilyn Suey, CFP® The Diamond Group Wealth Advisors

Amie Stone, M.B.A.,

Lincoln Financial an we convert

CIVE 10454 an apartment for Mom?

> How would we pay for that?

How much can we help her

Sign up today! Registe

- Solicit advice and responses
- D Be ready to generate next steps for an actionable plan
- Create a phone tree
- Put yourself in their shoes
- D Most importantly, start the conversation

11:30am—1PM **Blackhawk Country Club** Call Kelley @ 925-219-0080 Email: Kelley.Sastokas@diamondgroupwealthadvisors.com Neither Amie Stone nor Lincoln Financial are affiliated with The Diamond Group Wealth Advisors or

LPL Financial. There is no assurance that the techniques and strategies discussed are suitable for all investors or will yield positive outcomes. Marilyn Suey is a registered representative with, and securities offered through LPL Financial, Member FINRA/SIPC. Investment advice offered through Strategic Wealth Advisors Group, LLC, a registered investment advisor. Strategic Wealth Advisors Group, LLC. and The Diamond Group Wealth Advisors are separate entities from LPL Financial. CA Insurance License #0E01981 .1 Source: https://pro.genworth.com/riiproweb/productinfo/pdf/48683.pdf? elqTrackId=a914442a40c44ee4bf44eef20c941197&elqaid=2209&elqat=2