# Let's Talk

Conversations that make a difference

The toughest conversations are the most important ones. Everyone wants a longer life, but no one wants to grow old.

### **November is Long-Term Care Awareness Month!**

AT LEAST

of people over 65 will require some form of long term care services and support during their lives.<sup>1</sup>

Join the Savvy Women Financial Fitness Series, featuring Amie Stone for an informative learning session.

# The game plan

## A checklist for your game plan

- Do some research
- Develop a few talking points
- Share your reasoning for the conversation
- Schedule a time to speak with your loved one

#### MYTH

Health insurance and disability insurance are good substitutes for LTCL

FACT



were designed to cover long term care.



- Gather important records or bring a list of information. needed
- Be open to all opinions, there is no right or wrong
- □ Share your concerns about the future
- Tailor the conversation to your loved one's. personality

November 2nd, 2018

#### Marilyn Suey, CFP® The Diamond Group Wealth Advisors

Amie Stone, M.B.A.,

**Lincoln Financial** an we convert

CIVE 10454 an apartment for Mom?

> How would we pay for that?

How much can we help her 

Sign up today! Registe

- Solicit advice and responses
- D Be ready to generate next steps for an actionable plan
- Create a phone tree
- Put yourself in their shoes
- D Most importantly, start the conversation

11:30am—1PM **Blackhawk Country Club** Call Kelley @ 925-219-0080 Email: Kelley.Sastokas@diamondgroupwealthadvisors.com Neither Amie Stone nor Lincoln Financial are affiliated with The Diamond Group Wealth Advisors or

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